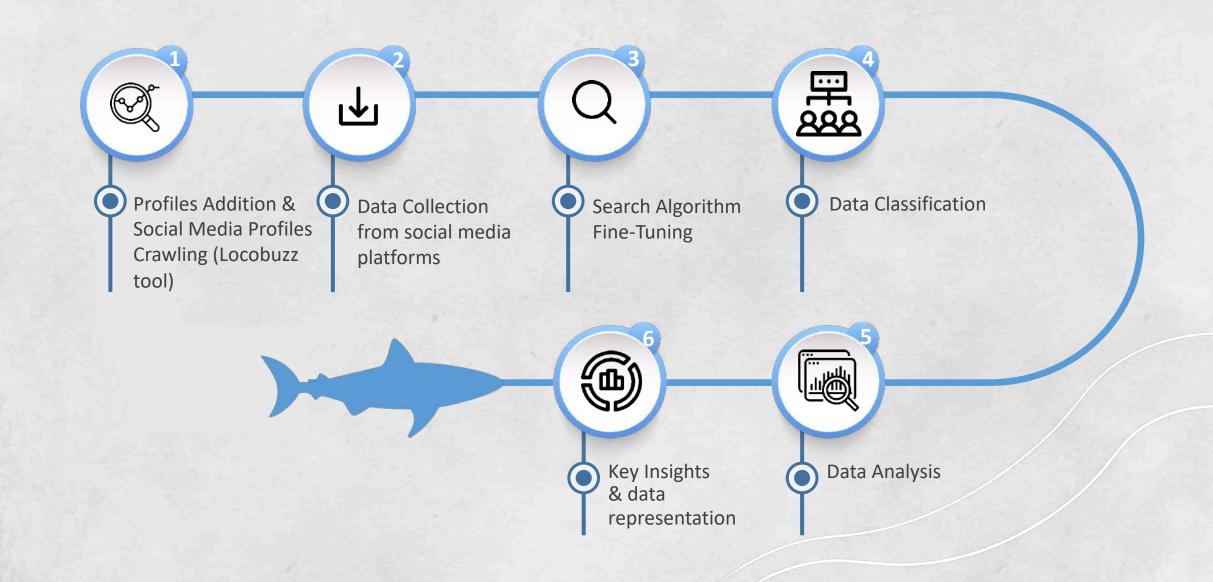


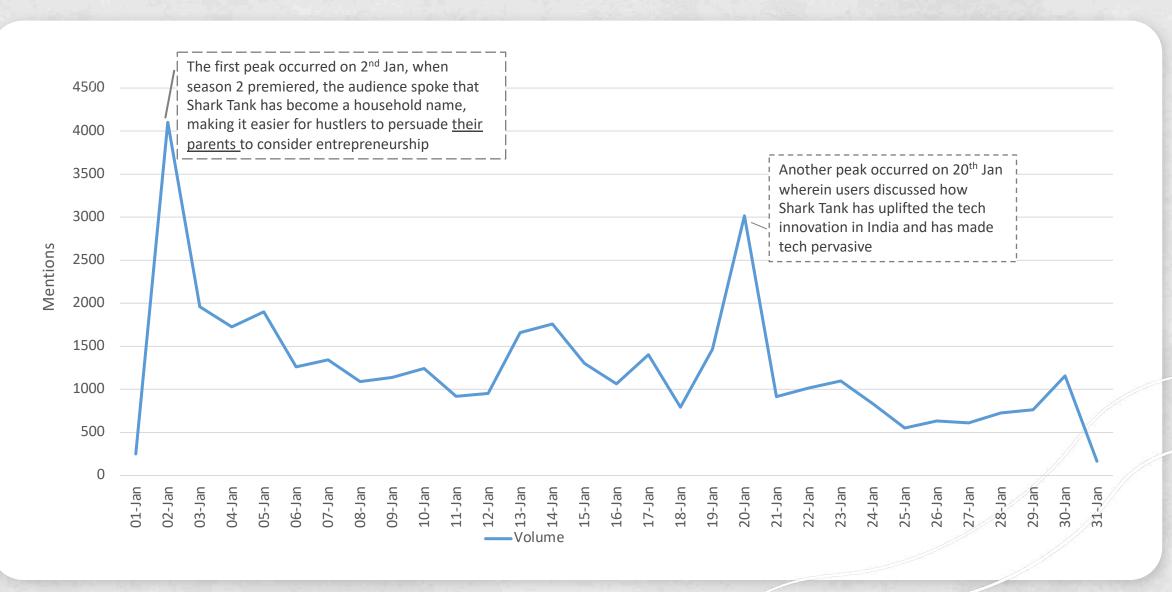
METHODOLOGY





MENTIONS TREND





SENTIMENTS ABOUT THE SHOW



40% | POSITIVE

The show gained notoriety among Indians, who praised it vociferously for introducing the start-up wave and thrusting India into transformation. Furthermore, the audience claimed that this program could revolutionize the nation in the future

41% | NEUTRAL

Viewers vouched that Shark Tank is the best platform to market any start-up and expand its presence among the audience

19% | NEGATIVE

The audience questioned the profitability of the sharks, claiming that they are incurring enormous losses in their respective ventures. Additionally, emotional stories behind the start-up escalated negative remarks

Total Mentions: 39K

CONVERSATIONS GLIMPLES





Shark Tank India is making waves in the startup scene! It's exciting to see the positive impact it's having on #StartupIndia #Entrepreneurship #Innovation #SharkTankIndiaS2

7:05 AM · Jan 20, 2023 · 153 Views

2 Retweets 1 Like

10 Retweets 17 Likes





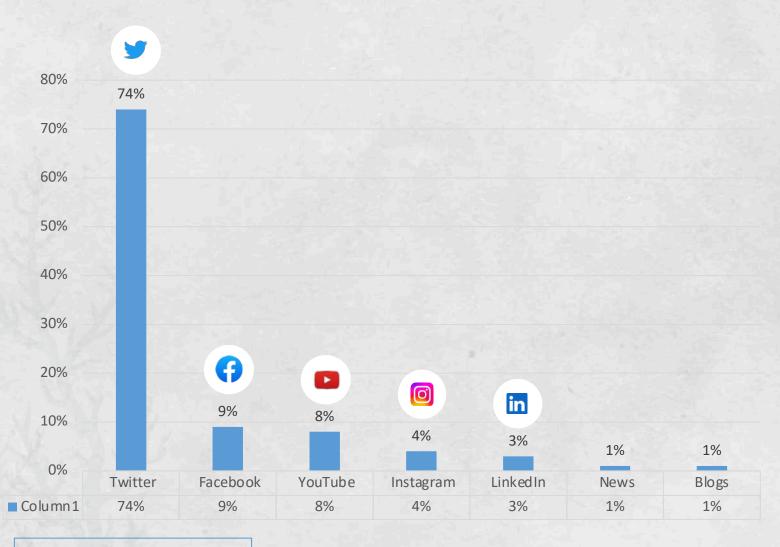


3:12 PM - Jan 20, 2023 - 12,2K Views

18 Retweets 1 Quote Tweet 390 Likes

PLATFORM-WISE ANALYSIS





Total Mentions: 39K

- In a span of a month, 39K conversations occurred around Shark Tank and 21K users were involved in the conversations
- The core of discussions took place on Twitter where 74% of the total conversations were captured. Audience discussed the pitches, sharks' reactions and their overall behavior and perception
- On Instagram, users shared reels around the best moments of the pitches and circulated memes using the shark's punch
- On FB users commented on Sony's official pages, furthermore, a majority of the audiences expressed that they are missing Ashneer Grover

WHAT PROFESSIONALS ON LINKEDIN CONVERSE ABOUT





Siddhant Gupta • 2nd

SHARK TANK

+ Follow · · ·

Tax Analyst at EY GDS | Goe... 2w - Edited - 🕥

The trio (mother-son-son's friend) have done bangers all over the Internet. Here's how and what are the major key takeaways?

- . Undoubtedly, Patil Kaki is one of the best women entrepreneurs seen to be on the sets of Shark Tank India S2. She started her business with an investment of only Rs. 5000. Thus, proving "to start" is necessary. All you need is courage, determination and planning.
- · It was after her husband losing job in 2016 when she started serving breakfast to the employees at an office. The appreciation she received for her delicacies prompted her to launch her own business in the lockdown.
- · Not to forget the fact that her son and his friend are dropouts. The clarity they both possess in respect to performance marketing, logistics and operations at such a tender age is beyond impeccable. Indeed, maturity comes with experiences not with age.

Hence, yet again, you need not be an IIT or IIM graduate to run a successful business.

Photo Courtesy: Instagram #patilkaki

#entrepreneurship #sharktankindiaseason2 #sharktankindia #selfwritten



Mohit Chand • 2nd

+ Follow ***

Hardware Design Engineer ...

If all Sharks are interestingly crazy about the deal, it means somewhere you have undervalued your

#startup #sharktank #sharktankindia #valuation

CO 14

startup!

2 comments

+ Follow ···



Keshav Agrawal • 3rd+

Audit Associate at EV

1w . 3

Some people said "This year toxicity is out from #SharkTankSeason2 "

But Ashneer Grover ke bina logic aur business bhi out hai yaha se

Typical reality show bana diya hai isse bhi just like Indian Idol etc.

Isse acha ek CSR campaign start kar dete agar rona dhona hi dikhana hai bas

Waiting for Neha Kakkar to join next season 😂



CC# 1.048

39 comments • 3 reposts

- Multiple business professionals, founders, and business enthusiasts expressed their POV about the pitches
- Users ousted that without Ashneer the show isn't adding much logic to the pitches
- However, users appreciated the Pitches such as Patil Kaki, Flatheads, and Paradyes was mentioned for sharks controversies to bag the offer

HOW NEWS MEDIA PROMOTED THE SHOW











Media outlets such as Business Insider, Hindustan Times, & Business Today actively circulated the news and updates about Shark Tank S2

hark Tank India 2 is currently one of the most talked about reality shows in the television space. In one of the recent promos of the show, the 'sharks' were seen giving open offer to an entrepreneur. In the upcoming episode, Kalpit Patel, founder of an electric car brand impressed Peyush Bansal, Anupam Mittal, Namita Thapar, Vineeta Singh and

THE TOP LIKED CATEGORIES OF THE PITCH





SKINCARE/BEAUTY

The audience widely discussed the beauty brand Recode and expressed with the sharks for mocking them and for not investing. Other pitches such as GharSoaps & Winston also received mentions

Mentions | 31%



TECH/ELECTRIC

Users appreciated the tech innovations in the healthcare space and mentioned #AyuSynk and #Cardiotocography and called them gamechanger. Moreover, smart watches for children & gear motor also received multiple mentions

Mentions | 29%



FOOD/SNACKS /BEVERAGES

India has a great appetite for trying different foods. Wherein Patil Kaki garnered the audience's love and young enthusiasts expressed love for The Simply Salad. Diabexy also garnered the social space for rejecting the sharks offer

Mentions | 25%



ORGANIC/HERBAL PRODUCTS

Spirit of the Flathead founder received loud noise on social for the organic shoe brand. On the other side, people expressed hilarious opinions about organic smoke and for encouraging the audience to try smoke

Mentions | 9%



CLOTHING/FASHION

House of Chikankari received the audience's love for being raw and artistic. Whereas Anghrakha also received mentions

Mentions 7%

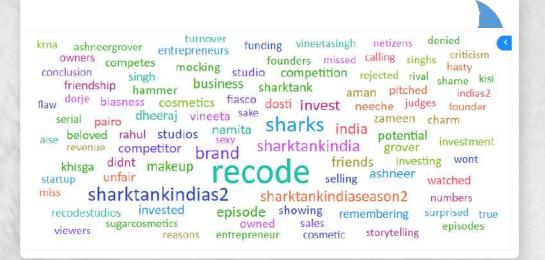
Total Category Mentions: 2K

THE TOP 2 MOST DISCUSSED PITCHES | RECODE



Mentions 277

- As the Recode episode aired, it left the audience disappointed and a lot of noise has been observed wherein they mentioned that Recode guys must get justice
- People ousted that Shark Tank is a platform for business not for friendship, further mentioned that sharks shared baseless logic to not invest in Recode to create a monopoly
- Sony received negative buzz for removing the Recode episode from the Sony LIV





@sharktankindia Very Biased and unfortunate example of Recode: Everyday Makeup. If they are competing @vineetasng Sugar Cosmetic, it's fair enough and healthy competition. Specially @amangupta0303 @namitathapar this is not a plateform to show friendship.

10:49 AM - Jan 10, 2023 - 83 Views



@sharktankindia if sharks dont wnna invest in friends compitition, then why are they there as shark. Ask them to sit home and invite someone else. It was not fair to @Recode.

2:51 PM - Jan 16, 2023 - 93 Views



@sharktankindia

Recode should get justice.

What is all this happening. No doubt Ashneer was harsh but irrespective of this fact he should have been asked to be humble this time.

Recode I II purchase you in place of sugar.

@vineetasng

10:47 AM - Jan 14, 2023 - 93 Views



@sharktankindia really removed the pitch by Recode from @SonyLIV App??

#SharkTank #SharkTankIndia

12:47 AM - Jan 23, 2023 - 125 Views

THE TOP 2 MOST DISCUSSED PITCHES | FLATHEADS



Mentions 253

- As the pitch aired, it created a massive impact on the minds of the Indians and they came up to support
- Users expressed that a single episode turned the fortunes of the entrepreneurs
- Aman's slang #DownButNotOut received multiple mentions on Twitter & LinkedIn and the audience appreciated Aman for motivating the young hustlers







How a failed shark tank pitch got successful after it was aired?

The story of resilience of flatheads shoes owner balakrishnan

link.medium.com/sTHOyoqeLwb

#flathead #SharkTankIndiaS2 #SharkTank #Entrepreneur



I am sure that Flatheads Ganesh Balakrishnan would have wanted the Shark Tank India episode, in which he cried on National Television, to not be aired.

However, that single episode on #sharktankindiaseason2 changed his life and gave him a second chance with everyone on LinkedIn, #media channels, and youth platforms talking about #Flatheads and his journey along with getting inspired by his spirit.

Sometimes, what you don't want is what you need which takes you places.

Never says never to any **#opportunity**. You never know how game-changing it can be.

CC0 212

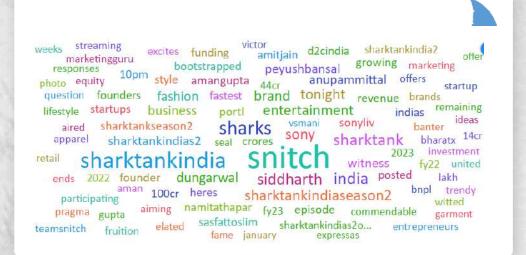
8 comments • 1 repost

ALL SHARKS DEAL | SNITCH



Mentions 46

- Snitch founder Siddhart received major appreciation from the viewers and users seemed inspired by his start-up story
- However, few audiences raised suspicion about the low equity deal stating that just .3% for each shark is less. Moreover, mentioned how such low equity excites the sharks





But this is one which is really special after listening to the pitch

The way Siddharth built Snitch remaining Bootstrapped

Having 44Cr Revenue in FY22 and aiming for 100Cr in FY23 is commendable



:27 PM - Jan 28, 2023 - 15.9K Views

4 Retweets 51 Likes



Replying to @sharktankindia @smangupta0303 and 12 others

Just one question. I have seen all sharks participating for Snitch with just 1.5% equity. Which is just .3 percent for each shark, do such low equity really excites you?

7:28 PM - Jan 28, 2023 - 25 Views



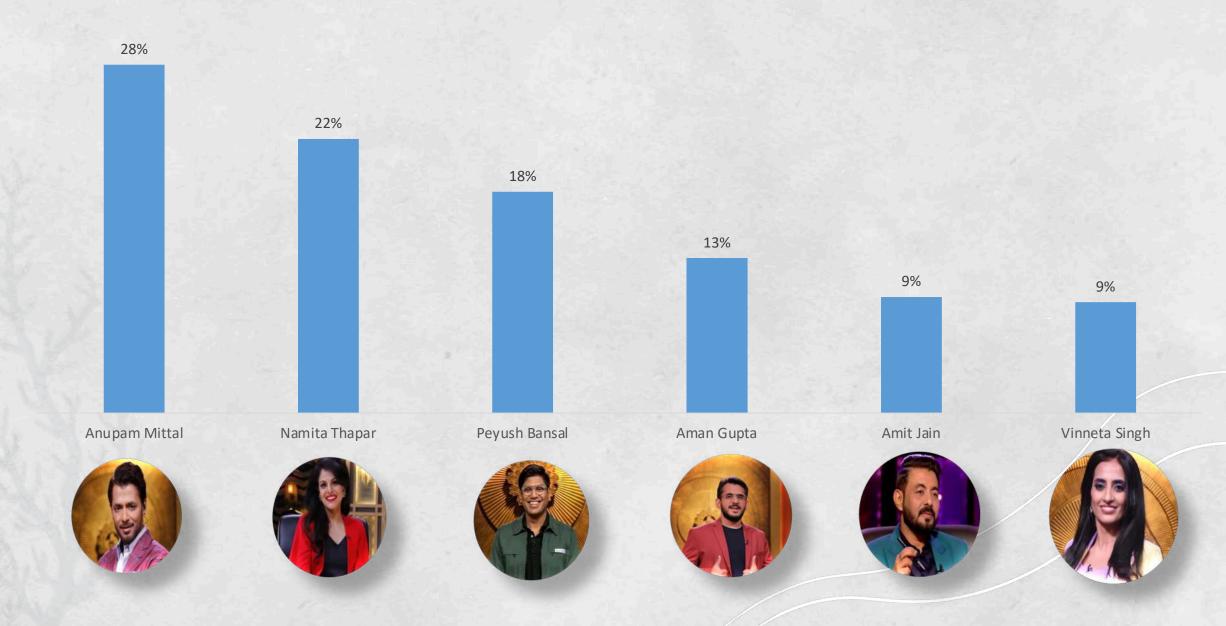
Truly inspired by the story of the founder of snitch!#SharkTankIndiaSeason2

11:53 AM - Jan 28, 2023 - 78 Views

7 Likes

SHARE OF VOICE





SHARK | ANUPAM MITTAL - 2697 MENTIONS





Anupam Mittal

Anupam Mittal, known as one of the most experienced and revolutionary entrepreneurs, formed the People Group (Shaadi.Com) and now serves as its CEO. On December 23, 1971, he was born in Maharashtra to Bhagwati Devi Mittal and Gopal Krishna Mittal.

Positive | 40%

Neutral | 45%

Negative | 16%

ANUPAM MITTAL won the hearts with his humbleness. Moreover, people called Anupam the Quora of Shark Tank India. Further, the audience applauded his way of dealing with the new-age entrepreneurs





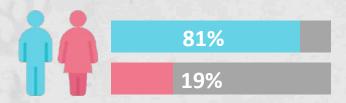
181.7K Followers



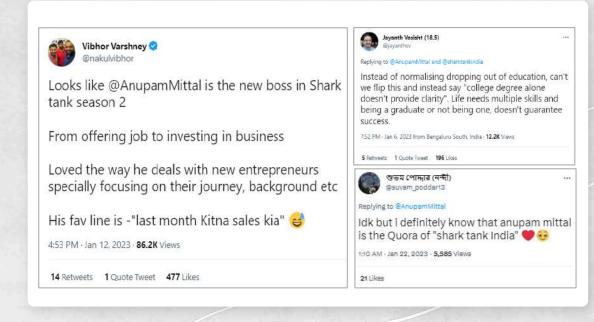
1.1M followers



452,620 followers



Male fans remained more vocalized on social media



SHARK | NAMITA THAPAR – 2123 MENTIONS

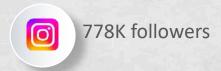


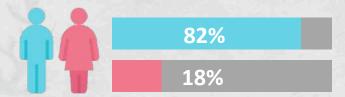


Namita Thapar

Namita Thapar is a remarkable lady who gained popularity after appearing on the American television-inspired show Shark Tank India. Emcure Pharmaceuticals' Executive Director is her title. She is a well-educated woman who was born and raised in Pune.







Male fans remained more vocalized on social media

Positive | 44%

Neutral | 43%

Negative | 12%

NAMITA THAPAR grabbed the audience's attention as she opened about her body-shaming experience, and many audiences expressed relatability with this. However, some users believe this lady shark isn't adding much value to the show. furthermore, Namita's take to not invest in the sharks category of the business received agitation on social



SHARK | PEYUSH BANSAL – 1713 MENTIONS





Peyush Bansal

Peyush Bansal, 36, was born and raised in New Delhi and is the founder and CEO of Lenskart.com. He earned his bachelor's degree from McGill University and his master's degree in MPEFB management from IIM Bangalore.

Positive | 44%

Neutral | 43%

Negative | 12%

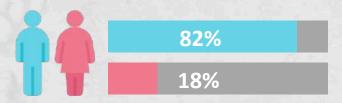
PEYUSH BANSAL POV to support the start-ups of similar lines received well among the audience and they appreciated Peyush's move *to invest in similar nature of the business* that sharks are venturing into





637,142 followers





Male fans remained more vocalized on social media



SHARK | AMAN GUPTA – 1200 MENTIONS





Aman Gupta

Aman Gupta, who was born and raised in Delhi, is one of the most successful young entrepreneurs. He is the CMO and Co-Founder of boAt, an Indian electronics firm.

4.7K Followers



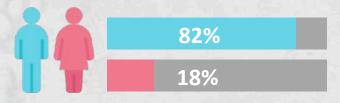
227.1K Followers



1M followers



1M followers



Male fans remained more vocalized on social media

Negative | 20%

AMAN GUPTA received the tag of the coolest and the most humorous shark among his fellow sharks. However, the audience seemed disappointed with Aman's reaction to the Magic of Memories pitch and called it pathetic. Hence, contributed to negative sentiments





SHARK | AMIT JAIN – 899 MENTIONS

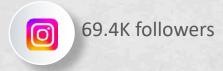


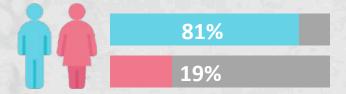


Amit Jain

Amit Jain is the Chief Executive
Officer of the relevant corporate
group and is known for co-founding
CarDekho. He rose to prominence
after CarDekho became a significant
leading alternative in the online
market for reselling and purchasing
second-hand vehicles.







Male fans remained more vocalized on social media

Positive | 43%

Neutral | 49%

Negative | 8%

AMIT JAIN, the newest shark, inspired young entrepreneurs to be grounded and humble. Moreover, users mentioned that Amit brought positive vibes and intelligence to the show. However, a fraction of users seemed upset with Amit's investment in a non-veg food chain due to his Jainism roots



SHARK | VINEETA SINGH – 858 MENTIONS





Vineeta Singh

Vineeta Singh is a well-known female entrepreneur who is one of the Shark Tank India judges. She co-founded SUGAR cosmetics with her husband and is now the company's CEO.

4.1K followers



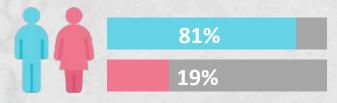
108.2K Followers

0

704K followers



546,071 followers



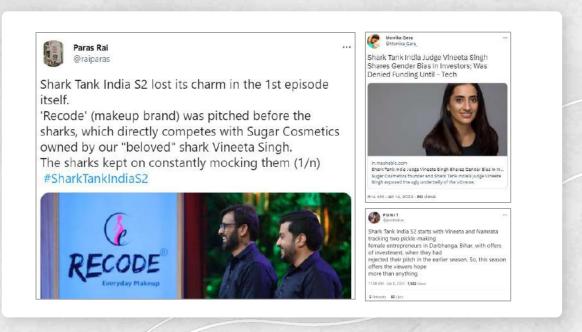
Male fans remained more vocalized on social media

Positive | 40%

Neutral | 45%

Negative | 16%

VINEETA SINGH *constructive feedback* received appreciation and made her one of the best things. But few people perceived that Vineeta is *gender-biased* while investing. On the other side, fans seemed disappointed with the Vineeta's reaction to the Recode pitch and for mocking the founders



MENTIONS OF SONY TV | 1788



The business owners thanked Sony TV on Twitter for giving the platform and shared their appreciation. The audience, however, expressed their POV claiming that Rahul Dua was not the best option for the role of Shark Tank host. They also claimed that Sony TV had turned season 2 of Shark Tank into an imitation of Indian Idol by introducing an emotional or painful element



Unnamed Indian





AUDIENCE EXPRESSED NOSTALGIA- S1 SHARKS



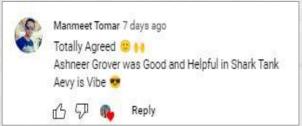


ASHNEER GROVER

MENTIONS | 1492

A loud noise has been observed wherein people vouched to bring back Ashneer Grover. His brutal honesty and upfront behavior made him the won the hearts in the past. People vouched that without Ashneer the show isn't entertaining and funny







GHAZAL ALAG

MENTIONS | 41

Minimal mentions were observed around the MamaEarth founder Ghazal, wherein most of them were related to controversies about the upcoming IPO

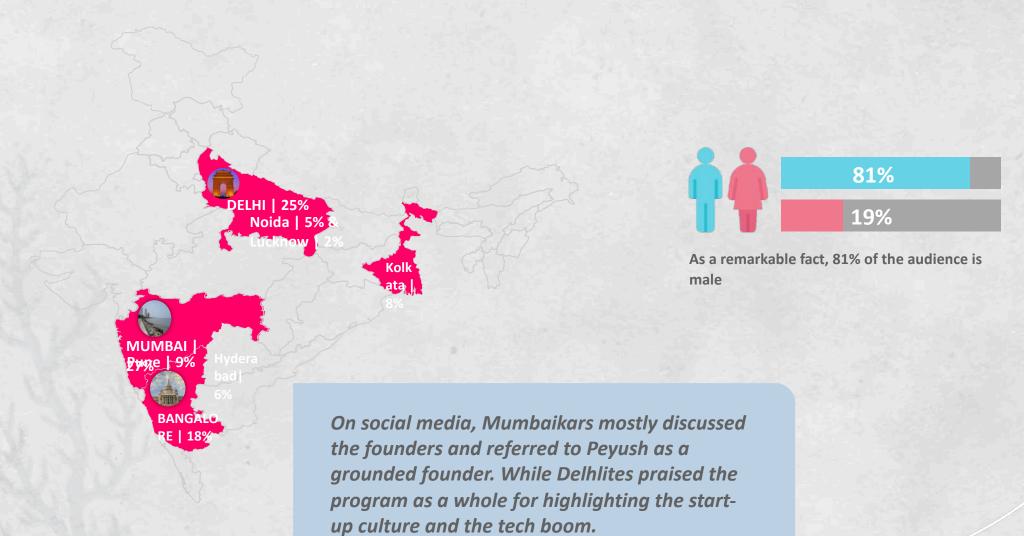


The Educated Moron
@Educated Moron

Ghazal Alag (of MamaEarth) on Shark Tank:
"Your valuation is too high, for this reason I
am out"

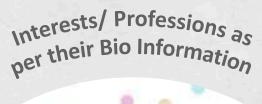
FROM WHERE THE BUZZ IS COMING

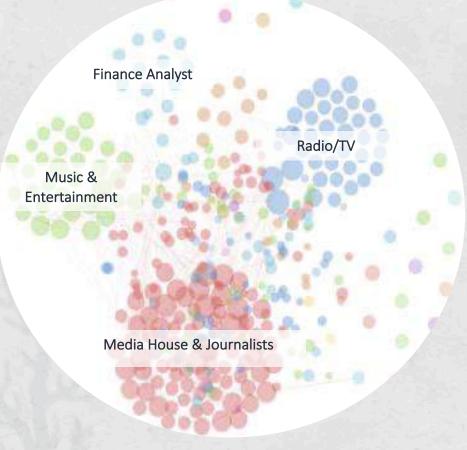




KEY DIGITAL OPINION LEADERS









@hvgoenka | Harsh Goenka1.7M FollowersPost: Link



@TajinderBagga | Tajinder Pal 1M Followers Post: <u>Link</u>



@GabbbarSingh | Gabbar 1.4M Followers Post: Link

COMPARISION FROM

S1 TO S2





SHARKS

Many observers compared the previous season to the current one and noted that Ashneer was the show's mainstay; as a result, his departure rendered S2 less compelling.



PITCHES

Drawn parallels between the pitches of S1 & S2 and mentioned that they saw a similar flavor pitch in the S1



ENTERTAINMENT

Viewers vouched that S1 was more realistic and was like a treat to watch however, S2 is more dramatic and emotional which led people to compare shark tank S2 with Indian Idol



INVESTMENTS

Viewers stated that founders are more focused on building personal branding in S2 rather than equity & investments. Hence, expressed disappointment

COMPARISION FROM S1 TO S2- CONVERSATIONS GLIMPSE





Mayukh Saha @mayukhsahaa

Shark Tank S1 was Real
But In S2 the entrepreneurs are focusing
more on their Self Branding Rather Than
Equity & Investments and the person who
always focused On Business is Also Not
There In This Season At the End The
Audience Is Disappointed
@sharktankindia

2:39 PM - Jan 15, 2023 - 26 Views



Manoj Gouda @Manu__10

Season 1 shark tank was more fun and realistic.... Season 2 sounds like simple chapters....

#SharkTankIndiaS2

11:21 PM - Jan 16, 2023 - 198 Views



Replying to @rishsamjain and @sharktankindia

Seriously the S1 was good..but this season it turned into indian idol with all the emotional pitches..and lines like I don't invest in my friend's competitors is the highest point of being a baggage to the show and spoiling the opportunity for the entrepreneur who's pitching.

4:59 AM - Jan 16, 2023 - 119 Views



Ohruv Sharrma @DhrvSharma

Season 2 is more about dramatics and less about business, #SharkTankIndiaSeason2

In S1, @Ashneer_Grover was brutal at times, yet honest with his responsibility. From the current lot, peyush bansal looks most organic and real.

Rishi Bagree @ @rishibagree - Jan 16
Shark Tank India, where mega loss-making entrepreneurs judge and humiliate profit-making entrepreneurs

2:07 AM - Jan 17, 2023 - 125 Views



There is already a company.. don't remember the name but remember seeing the pitch in Shark tank India S1

10:02 PM - Jan 16, 2023 - 341 Views



Log bata rahe hain ki Shark Tank season-2 mein ye wali baat nahi hai.

consiste Tweet



From Rofl Gandhi 2.0 🎧

10:32 PM - Jan 13, 2023 - 247K Views

1,501 Retweets 75 Quote Tweets 6,583 Likes

FINDINGS



A loud noise has been observed wherein the viewers vouched to bring Ashneer back and Ashneer received 1.4K mentions which is way higher than a few other sharks



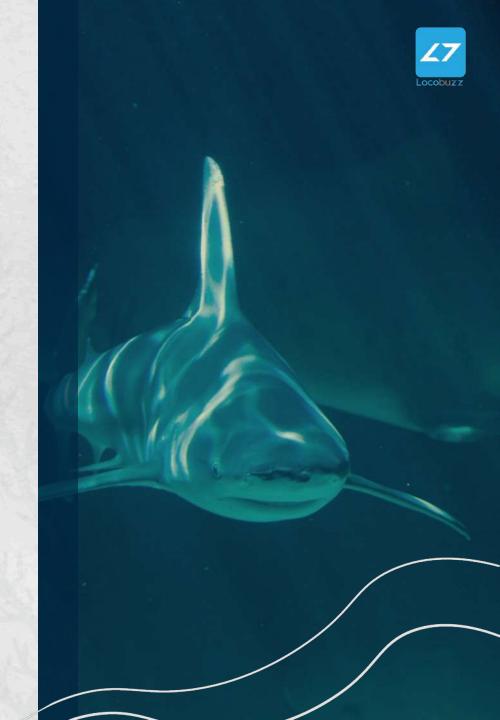
A pie of the audience discussed that Rahul Dua is not a good fit as a Shark Tank host and urged Sony to explore alternatives. Moreover, claimed that season 1 was better



The shark's decision not to invest in the shark's particular category received harsh disapproval from viewers



In season 2 a pinch of an emotional element is showcased by the entrepreneurs which went wrong and people draw parallels with the Indian Idol



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ON

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WITH

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